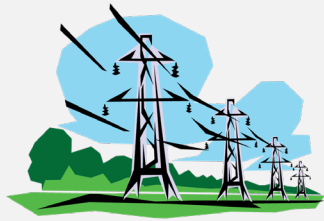


# DEMEC



Delaware Municipal Electric Corporation



# DEMEC 101

Heather Contant, Director of Government & Community Relations

*Delaware Municipal Electric Corporation*

***City of New Castle***

6/9/26

# DEMEC Overview

DEMEC's Core Values: *Member Focus, Culture, Operational Excellence, Education, and Sustainability*

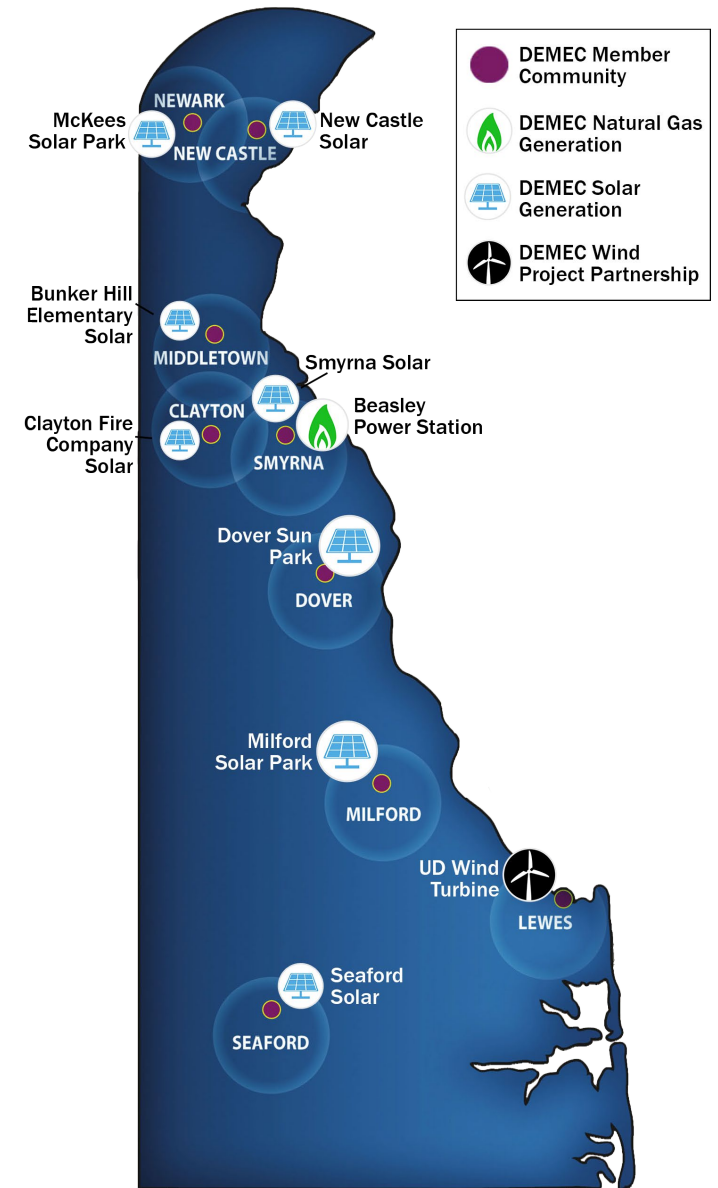
DEMEC represents and serves the nine cities & towns throughout Delaware that provide power to over 145,000 people and businesses through not-for-profit, community-owned electric utilities.

DEMEC is a not-for-profit Joint Action Agency with over 46 years of service.

- **Economies of scale savings** – aggregated purchasing
- **Shared resources** – training & education, marketing, lessons learned
- **Shared services & programs** – energy efficiency, AMI, mutual aid

DEMEC is a political subdivision of the State of Delaware and provides its municipal members with the benefit of aggregated services.

- **Power supply** – reliable, resilient, sustainable, and competitively priced
- **Advocacy for local decision-making** – retail electric rates and services
- **Member services** – asset development, on-behalf-of financing, and federal, regional, and state regulatory representation
- **Engaged and knowledgeable staff** – an extension of our members' staff



# Electric Utility Business Models

We cannot compare *apples* to *oranges*.



Public Power	Cooperative	Investor-Owned
DEMEC & Members (~28%)	Delaware Electric Coop (~21%)	Delmarva Power/Exelon (~51%)
Community Owned	Member Owned	Investor Owned
Not for Profit	Nonprofit	Private
Customer & Community Focus	Customer Focus	Shareholder Focus
Money goes <u>into communities</u> for: <ul style="list-style-type: none"> <li>• utility maintenance &amp; operations</li> <li>• municipal operations                             <ul style="list-style-type: none"> <li>○ street lighting</li> <li>○ roads</li> <li>○ police departments</li> <li>○ parks &amp; rec programs</li> <li>○ libraries and more</li> </ul> </li> </ul>	Money goes into: <ul style="list-style-type: none"> <li>• utility maintenance &amp; operations</li> </ul>	Money goes into: <ul style="list-style-type: none"> <li>• utility maintenance &amp; operations</li> </ul>

- As not-for-profit, local government utilities, DEMEC members **ensure competitive electric prices**
- DEMEC advocates for just and reasonable rates and policies to the **benefit of ALL Delawareans**
- **Local decision-making** means energy efficiency and renewable projects/programs are implemented faster with greater impact, at the local level
- DEMEC members also operate **additional utility services** such as water, wastewater, stormwater, trash, sewer, etc. while other utility business models only provide electric service.

# Leading By Example

## Commitment - Reliable & Sustainable Power

DEMEC has increased investments in on-demand, low emissions generation assets:

- Beasley Power Station – 100 megawatts (MW)
- Fremont Energy Center – 115MW

*...and investments in over 100MW of clean, renewable energy*

## Accountability - Environmental Impact

- DEMEC's power supply portfolio consists of over 93% low to no emissions generation resources
- DEMEC has invested in 28.7MW of solar and 71MW of wind energy
  - 3MW more on the way with the new Floating Solar project in Middletown!

## Passion - Giving Back to the Community

- **Light Up Navajo** – DEMEC sends crews to the Navajo Nation to connect people to power who have never had it before
- **DEMEC Day of Giving** – staff volunteers with a local organization
- **Charitable Donations & Sponsorships** – DEMEC supports member community events and customer outreach



# Legislative

## We are stronger when we are together!

DEMEC provides members with legislative representation in both the state and federal arenas to protect and preserve your local control and right-to-serve. This includes education and support through:

### **State Legislative Outreach**

#### *A Seat at the Table...*

- Energy Stakeholders Group
- Governor's Energy Advisory Council
- Delaware Utilities Coordination Council
- Energy Efficiency Advisory Council
- Renewable Energy Taskforce
- CDCC Legislative Affairs Committee
- DSCC Environmental Committee
- DeIDOT EV Working Group
- Offshore Wind Task Force
- Governor's Nuclear Energy Feasibility Taskforce

### **Federal Legislative Outreach**

- AMP Board of Trustees
- APPA PowerPAC
- APPA Legislative & Regulatory Committee
- APPA Government Working Group



# Mutual Aid



Not a matter of “If” but a matter of “When”

## **FEMA Mutual Aid Agreement:**

All DEMEC members have executed; going back to 2005

**State Mutual Aid:** DEMEC Member Communities have a long-standing commitment to support & help each other in time of need

## **National & Regional Mutual Aid:**

DEMEC members have robust mutual aid support

- ▶ American Municipal Power – Regional
- ▶ American Public Power Association – National



# Training & Events

DEMEC provides members with training and development utilizing best practices to successfully operate their distribution systems and provide high-quality service to their customers. This includes in-person and webinar trainings for:

- Key Accounts
- Rate Design
- Customer Service
- Management
- IT/Cybersecurity
- Finance & Accounting
- Communications
- Human Relations

## Certified Lineworker Training Program

- Journeyman/Supervisor
- Apprentice
  - Safety/Tools
  - Climbing
  - Substation
  - Meters
  - Transformers
  - Bucket Truck

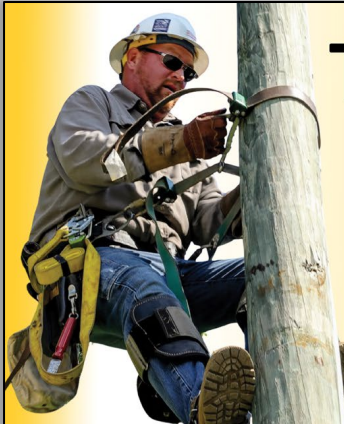


DEMEC also hosts an online Learning Management System for our members with on-demand webinars on a wide variety of topics.

# Community Relations

## Outreach & Programs

- Sponsor Community Events
- Member Visits
- Custom Public Power Week Billboards
- Educational Messages/Graphics/Videos
- AMI (Smart Meters)
- Power Savers
- Efficiency Smart



**The POWER**  
behind the  
**ENERGY**

**MSC**  
Municipal Services Commission  
of the City of New Castle

a DEMEC community

**SAVE MONEY & ENERGY**  
courtesy of Efficiency Smart

 <b>\$0.99</b> (1) LED BULB Standard or Wifi-enabled	 <b>\$2.49</b> LED BULB 4-PACK
 <b>\$4.99</b> WIFI-ENABLED SMART PLUG	 <b>\$4.99</b> ADVANCED POWER STRIP

[FIND YOUR LOCAL RETAILER](#)

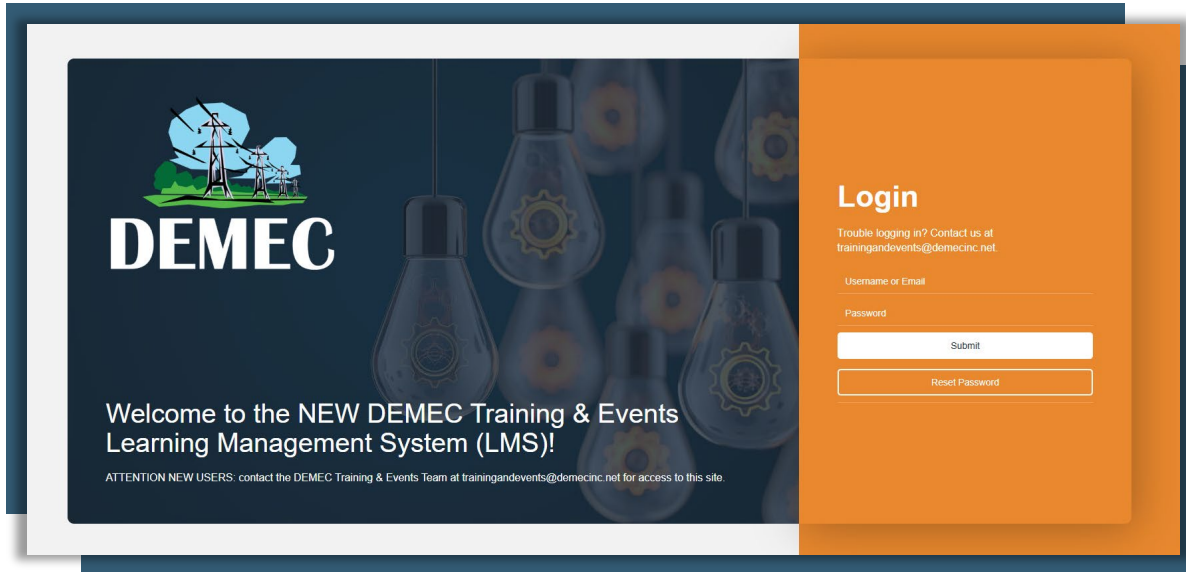
**PRO TIP!**

**SAVINGS ARE ON THE LINE**

**HANG LAUNDRY TO DRY AND SAVE ENERGY.**

**PowerSavers**  
DEMEC  
Delaware Municipal Electric Corporation

# Upcoming DEMEC Training & Events



***DEMEC members can register for upcoming training and events, as well as access on-demand trainings and learning materials through DEMEC's new learning management system (Tovuti).***

***For access, contact Kendra at [trainingandevents@demecinc.net](mailto:trainingandevents@demecinc.net).***

## **DEMEC's Legislative & Regulatory Roundtable**

**Tuesday, June 16, 2026 | 12:00 – 1:00p**

*Virtual via Zoom*

## **DEMEC's Legislative Luncheon**

**Tuesday, June 23, 2026 | 11:00a – 1:00p**

*Legislative Hall, Dover, DE*

## **DEMEC's Annual Dinner**

**Wednesday, Sept. 9, 2026 | 5:00 – 8:00p**

*Dover, DE*

# DEMEC

Delaware Municipal Electric Corporation



# Thank You!

If you have questions or need further information:

[PublicPowerDE.com](http://PublicPowerDE.com)

302-653-2733



Let's be  
friends!